

Network to Work Meeting Resource Materials – April 2018

Labor Market Information (LMI) - Vermont

Each state produces employment and economic statistics in cooperation with the US Dept. of Labor’s Bureau of Labor Statistics (BLS). Labor Market Information (LMI) includes employment statistics, unemployment rates, wage and salaries, and job prospects. It includes occupational trends such as projected industry growth and information about fastest growing occupations and jobs with the most job openings.

Source: various online resources

What is Labor Market Information (LMI)?

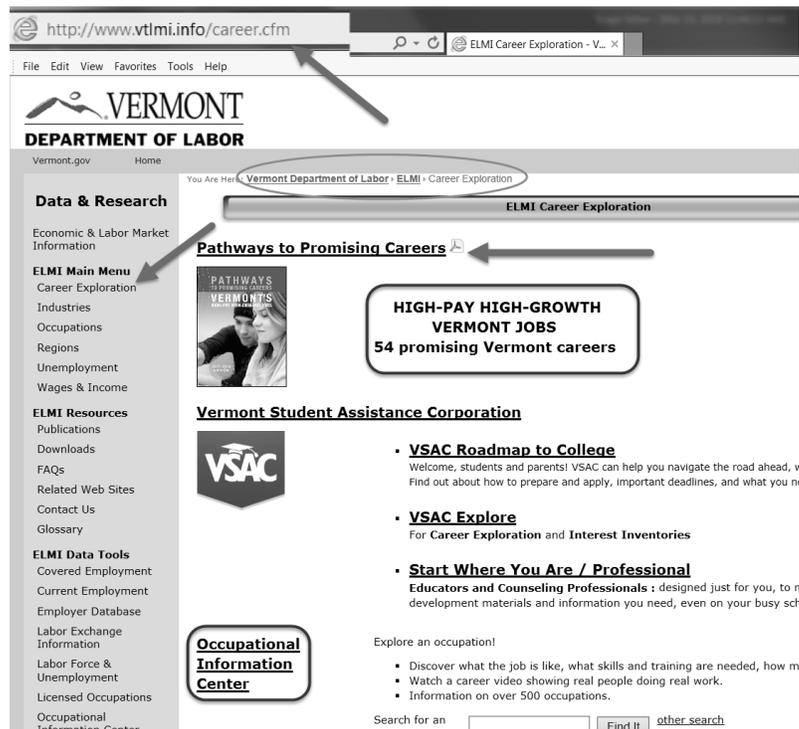
Information about people, work and the job market. Information includes:

- ✓ Geographic area – where do people work
- ✓ Industry and Business – Who people work for
- ✓ Occupation – What people do
- ✓ Wages – How much people earn

Vermont’s Labor Market Information: www.vtlni.info.

Explore the website to capture employment trends that can help you in your job search:

- ✓ Start by clicking on the **Career Exploration** link.
- ✓ In the **Career Exploration** section, review the **Pathways to Promising Careers**
- ✓ In the **Career Exploration** section, explore the **Occupational Information Center**



You can learn more about high pay / high growth jobs in Vermont by clicking on and researching the “Pathways to Promising Careers” document.

54 promising VERMONT careers

BETTER JOB SECURITY AND STABILITY

Each job listed here pays a median wage of at least \$20/hour and is projected to have at least 100 openings in the state between 2014 and 2024. Of the 100+ jobs that meet these criteria, this brochure lists 54. Elements of the education and training pathways for each job featured here can be obtained in Vermont.

Do you like working with your hands or with machines to make, fix, or build things?

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly / yearly)
Sheet Metal Workers*	100	High school or equiv.	\$21 / \$44,700
Carpenters*	1,350	High school + training	\$20 / \$41,800
CNC Machine Operators*	460	High school + training	\$27 / \$55,200
Industrial Mechanics*	350	High school + training	\$24 / \$50,100
Diesel Engine Mechanics*	200	High school + training	\$21 / \$42,700
Electrical Power-Line Installers*	170	High school + training	\$34 / \$69,700
Water Treatment Plant Operators*	100	High school + training	\$22 / \$45,800
Electricians*	400	Registered apprenticeship	\$22 / \$45,400
Plumbers and Pipefitters*	280	Registered apprenticeship	\$23 / \$48,800
HVAC Mechanics and Installers*	130	Certificate Program	\$23 / \$47,500
Civil Engineers	250	Bachelor's degree	\$34 / \$70,700
Mechanical Engineers	190	Bachelor's degree	\$36 / \$74,800
Electrical Engineers	140	Bachelor's degree	\$41 / \$85,000

Are you organized and detail-oriented and do you like to work with lots of information?

	10-Year Projected Openings	Minimum Education Needed for Entry	Median Wage (hourly / yearly)
Executive Secretaries*	250	High school or equiv.	\$23 / \$47,300
Patrol Officers	530	High school + training	\$22 / \$46,000
Planning Clerks*	180	High school + training	\$20 / \$42,100
Claims Adjusters*	100	High school + training	\$32 / \$66,400
Paralegals and Legal Assistants*	180	Associate's degree	\$24 / \$49,000
Accountants and Auditors*	1,160	Bachelor's degree	\$31 / \$65,000
Compliance Officers	560	Bachelor's degree	\$30 / \$62,900
Market Research Analysts	540	Bachelor's degree	\$24 / \$49,400
Management Analysts	300	Bachelor's degree	\$38 / \$78,500
Personal Financial Advisors	200	Bachelor's degree	\$26 / \$55,000
Cost Estimators	160	Bachelor's degree	\$30 / \$62,700
Editors	140	Bachelor's degree	\$22 / \$45,800
Loan Officers	100	Bachelor's degree	\$29 / \$60,400
Lawyers	340	Doctoral degree	\$44 / \$91,600

In the Occupational Information Center, there is a lot of useful information that can guide you in your job search.

We suggest exploring occupations with the most openings.

www.vtmi.info/oic.cfm

VERMONT DEPARTMENT OF LABOR

ELMI Occupational Information Center

Find comprehensive information on over 500 occupations, including description, career video, wages, trends, skills used, knowledge needed, education, and more.

Search for an occupation by **Job Family**, **Keyword** or **Rankings**.

Job Family

- Architecture and Engineering
- Arts, Design, Entertainment, Sports, and Media
- Building and Grounds Cleaning and Maintenance
- Business and Financial Operations
- Community and Social Services

To narrow your search, select **one job family** and click on **SEARCH**

Search for Keyword or Occupation Code (SOC or O*NET)

Enter a **keyword** or **occupation code** (1-8 digits) and click on **SEARCH**

Occupational Rankings in Vermont

- Fastest growing occupations
- Occupations with the most openings
- Occupations with the largest employment
- Occupations with declining employment
- Highest paying occupations

Choose one type of **ranking** and click on **SEARCH**

o*net™ in·it version 18.1, released March 2014

In the *Occupations with the Most Openings in Vermont* section, you will find the occupations with the most projected job openings. The more job openings there are, the better chance there is to find a job!

The yellow highlighted occupations are areas many of you are receiving training in at your Host Agency.

home
You Are Here: [Vermont Department of Labor](#) > [ELMI](#) > [Occupational Info Center](#) > Select an Occupation

Search
Market

Occupations with the Most Openings in Vermont

New Search

Top 25* occupations with the largest number of projected openings between 2014 - 2024.
Select an occupation by clicking the title.

Rank	Occupational Title	2014 Employment	Annual job openings (due to growth and net replacements)
1	Cashiers	9,485	404
2	Retail Salespersons	9,139	356
3	Waiters and Waitresses	5,246	259
4	Registered Nurses	6,629	229
5	Combined Food Preparation and Serving Workers, Including Fast Food	5,525	224
6	Personal Care Aides	8,052	208
7	Carpenters	6,609	135
8	Maids and Housekeeping Cleaners	4,312	129
9	Farmers, Ranchers, and Other Agricultural Managers	5,795	128
10	Teacher Assistants	5,155	126
11	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	5,118	123
12	Accountants and Auditors	3,332	116
13	Nursing Assistants	3,607	116
14	First-Line Supervisors of Retail Sales Workers	4,709	116
15	Stock Clerks and Order Fillers	3,212	112
16	Childcare Workers	3,106	106
17	Customer Service Representatives	3,437	105
18	Maintenance and Repair Workers, General	3,176	101
19	Landscaping and Groundskeeping Workers	4,248	100
20	Managers, All Other	3,442	96
21	Bartenders	2,083	94
22	General and Operations Managers	2,906	88
23	Automotive Service Technicians and Mechanics	2,657	86
24	Cooks, Restaurant	2,261	85
25	Laborers and Freight, Stock, and Material Movers, Hand	2,337	81

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For any of the occupations, you can find valuable information to help you in your efforts to find employment including wage information, **employment trends**, skills required, training information, etc.

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OF LABOR

You Are Here: [Vermont Department of Labor](#) > [ELMI](#) > [Occupational Info Center](#) > Occupation Report

ELMI Occupation Report

Retail Salespersons

Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers. (O'Net 41-2031.00)

Reported job titles: Agent, Art Dealer, Art Objects Salesperson, Associate Sales, Attendant Sales, Auto Dealer ([view all job titles](#))

- [Career Video](#)
- [Wages](#)
- [Employment Trends](#)
- [Industries of Employment](#)
- [Tasks](#)
- [Knowledge](#)
- [Skills](#)
- [Abilities](#)
- [Work Activities](#)
- [Interests](#)
- [Work Styles](#)
- [License Information](#)
- [Education & Training Requirements](#)
- [Schools](#)
- [Other Resources](#)
- [Related Occupations](#)

Once you are equipped with valuable Labor Market Information, you can use the information to target companies that have job openings available that match Labor Market Information and your job goal.

Targeting Companies

The Job Search process:

- a. Research Labor Market Information to find which occupation will have the most job openings;
- b. Identify jobs / occupations that are a good match for your skills and interests; obtain any necessary training:
- c. Consider other factors regarding what's important to you in a job, such as pay, perks, location, security, etc. (see list below);
- d. Then create a target list of companies.

How do you decide which companies to target? As we said above, Labor Market Information is an important criteria to consider. It helps you determine where the jobs are. You can then decide which jobs are a good match for your skills and interest.

Here are some other factors for you to consider as you evaluate companies to target for jobs:

What's important to you in a job?

1. Full time or part time?
2. Hours / shift; day time or night time
3. Location and distance from home
4. Rate of pay
5. Benefits and perks
6. White collar / blue collar
7. Job security
8. Opportunities for advancement
9. Company culture
10. Work environment
11. The kind of supervisor
12. Interest in / enjoyment of the work