

Network to Work Meeting

Resource Materials - November 2016

Labor Market Information (LMI)

Each state produces employment and economic statistics in cooperation with the US Dept. of Labor's Bureau of Labor Statistics (BLS). Labor Market Information (LMI) includes employment statistics, unemployment rates, wage and salaries, and job prospects. It includes occupational trends such as projected industry growth and information about fastest growing occupations and jobs with the most job openings.

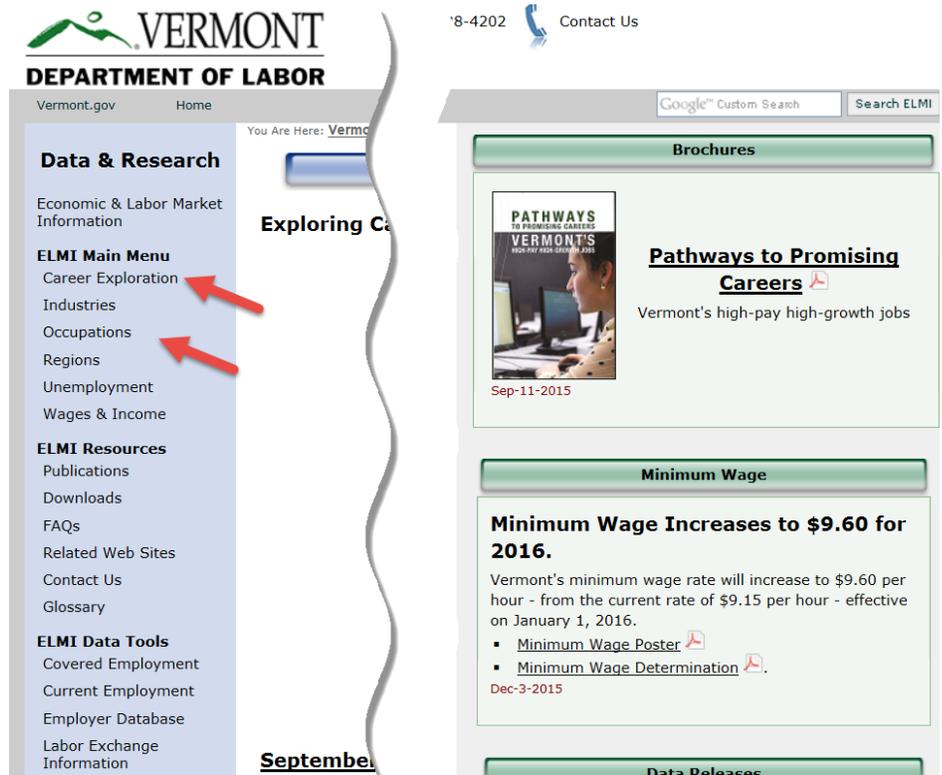
Source: various online resources

Vermont's Labor Market Information:

www.vtlni.info.

Explore the website to capture employment trends that can help you in your job search:

- ✓ In the *Occupations* section you can explore specific jobs/careers
- ✓ In the *Career Exploration* section, research the *Occupational Information Center*



The screenshot shows the Vermont Department of Labor website. The main navigation menu on the left includes:

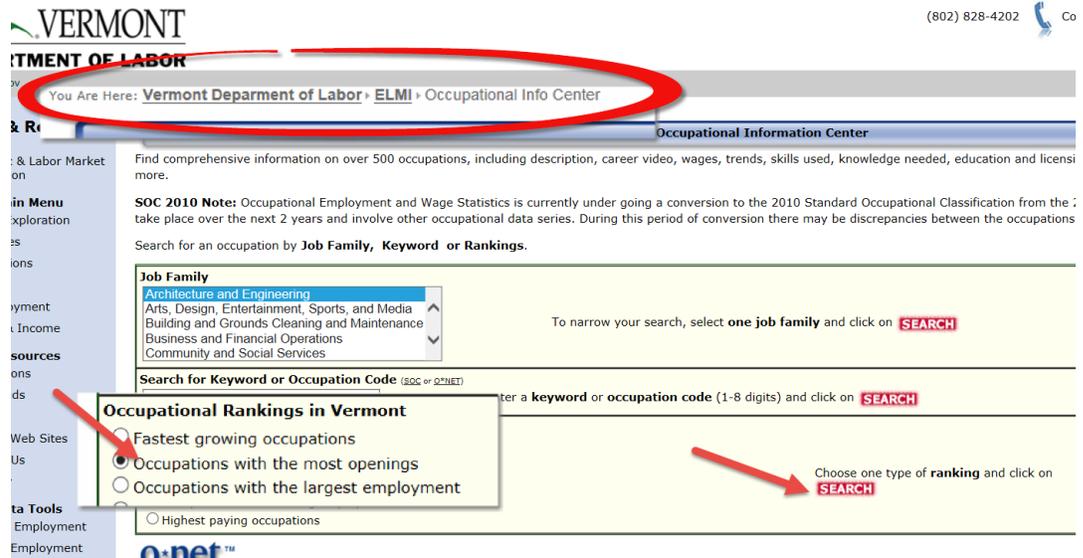
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Two red arrows point to 'Occupations' and 'Regions' in the ELMI Main Menu. A 'September' banner is visible at the bottom of the menu.

The right side of the page features a 'Brochures' section with a featured item: 'Pathways to Promising Careers' (dated Sep-11-2015) with the subtext 'Vermont's high-pay high-growth jobs'. Below this is a 'Minimum Wage' section titled 'Minimum Wage Increases to \$9.60 for 2016', dated Dec-3-2015, with links for 'Minimum Wage Poster' and 'Minimum Wage Determination'.

Occupations will give you information about skills & abilities needed, type of personality suited for a position, number of openings, wages, etc.

In the *Occupational Information Center*, there is a lot of useful information that can guide you in your job search. We suggest exploring occupations with the most openings.



In the *Occupations with the Most Openings in Vermont* section, you will find the occupations with the most projected job openings. The more job openings there are, the better chance there is to find a job! Of the top 6 jobs, 5 are areas that you might train in at a host agency.

Rank	Occupational Title	2014 Employment	Annual job openings (due to growth and net replacements)
1	Cashiers	9,485	404
2	Retail Salespersons	9,139	356
3	Waiters and Waitresses	5,246	259
4	Registered Nurses	6,629	229
5	Combined Food Preparation and Serving Workers, Including Fast Food	5,525	224
6	Personal Care Aides	8,052	208
7	Carpenters	6,609	135

One of the most valuable things you can do with this information is to make sure your resume emphasizes skills, talents and personal characteristics of the job type you are searching for.

ELMI Occupation Report

Cashiers

Receive and disburse money in establishments other than financial institutions. Usually involves use of electronic scanners, cash registers, or related equipment. Often involved in process

Reported job titles: Hotel and Dining Room Cashier, Information Clerk Cashier, Wrapper Cashier, Restaurant Cashier, Retail Cashier, Sales Assistant ([view all job titles](#))

- [Career Video](#)
- [Wages](#)
- [Employment Trends](#)
- [Industries of Employment](#)
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Once you are equipped with valuable Labor Market Information, you can use the information to target companies that have job openings available that match Labor Market Information and your job goal.

Targeting Companies

You can check the Employer Database to find employers by County, Industry or company name. You may find employers you would not normally think of listed here.



(802) 828-4202 [Contact Us](#)

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Data & Research

Economic & Labor Market Information

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Employer Database

ELMI Employer Database

Information for businesses located in Vermont and border counties in neighboring states to assist individuals in their career exploration.

Select a STATE, a COUNTY and a search OPTION, then click CONTINUE below.

<p>1. State (select one)</p> <p style="text-align: center;">Vermont</p> <p style="font-size: small;">All states available at CareerOneStop</p>	<p>2. County (select one)</p> <p style="text-align: center;">Franklin</p> <p style="font-size: small;">Find the county for a town</p>
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3. Search for employers by: (choose one)

Industry Sector (select one)

- Manufacturing
- Mining and quarrying
- Other services, except public administration
- Professional and technical services
- Public administration
- Real estate and rental and leasing
- Retail Trade
- Transportation and Warehousing
- Utilities
- Wholesale trade

select one industry sector

OR

Employer Name
enter at least 3 letters

Industry Title
fewer letters gives best results
(ex. auto instead of automobile)

Industry Code
enter 1 to 6 digit NAICS
leave blank to list all industries

After making your selections, click

The Job Search process:

- a. Research Labor Market Information to find which occupation will have the most job openings;
- b. Identify jobs / occupations that are a good match for your skills and interests; obtain any necessary training
- c. Consider other factors regarding what's important to you in a job, such as pay, perks, location, security, etc. (see list below)
- d. Then create a target list of companies.

How do you decide which companies to target? As we said above, Labor Market Information is an important criteria to consider. It helps you determine where the jobs are. You can then decide which jobs are a good match for your skills and interest.

Here are some other factors for you to consider as you evaluate companies to target for jobs:

What's important to you in a job?

1. Full time or part time?
2. Hours / shift; day time or night time
3. Location and distance from home
4. Rate of pay
5. Benefits and perks
6. White collar / blue collar
7. Job security
8. Opportunities for advancement
9. Company culture
10. Work environment
11. The kind of supervisor
12. Interest in / enjoyment of the work